# PROFESSIONAL CLIENT ENGAGEMENT PLAN

### Day 1: Introduction and Initial Assessment

- Introduction
  - Self-introduction and brief overview of the coaching process.
  - o Building rapport with the client.
- Understanding the Client's Needs
  - o Identify specific goals, expectations, and challenges.
- Daily Routine Analysis
  - o Gather insights into the client's daily activities and time management.
- Technology Setup
  - o Assistance with downloading and using cab booking apps efficiently.
- Meeting Schedule Confirmation
  - o Finalize the days and timings for future sessions.

## Day 2: In-Depth Exploration and Skill Building

- Client Requirement Analysis
  - o Comprehensive understanding of the client's personal and professional goals.
- Belief Systems and Behavior Patterns
  - Explore the client's belief systems to uncover unconscious behaviors impacting progress.
- Focused Coaching
  - o Initial coaching session based on identified needs.
- Professional Email Writing
  - o Provide training on drafting clear and effective professional emails.

## Day 3: Self-Assessment and Emotional Management

- Wheel of Life (WOL) Exercise
  - Guide the client through the WOL tool to assess life balance and identify areas for improvement.
- Anger Management and Trigger Analysis
  - o Coaching on recognizing and managing anger triggers effectively.
- Task
  - o English spelling practice: Writing numbers 0 to 100.

## Day 4: Emotional Intelligence and Reflection

- Introduction to ChatGPT
  - o Teach the basics of using ChatGPT for productivity and communication.
- Attachment Styles

 Discuss different attachment styles and their influence on personal and professional relationships.

#### Task

- o Continue English spelling practice.
- Reflect on attachment styles and significant life events and document key insights.

## **Day 5: Professional Development**

#### Assessment

o Evaluate English spelling skills from 0 to 100.

## • Meeting Etiquettes

o Train on professional behavior and norms during meetings.

## • Grooming and Professional Appearance

o Emphasize the importance of personal presentation in professional settings.

### Effective Communication

o Discuss clarity, tone, and confidence in verbal communication.

## • Body Language Enhancement

o Improve posture, eye contact, and appropriate use of hand gestures.

## • Pre-Meeting Preparation

o Teach effective note-making before monthly meetings.

#### Task

o Test on travel readiness, meeting preparation, and cab booking efficiency.

## Day 6: Time Management & Productivity

## • Eisenhower Matrix & Big Stones

o Prioritize tasks effectively.

## Digital Productivity Tools

o Explore and set up tools to boost efficiency.

### Travel Booking

Learn websites and apps for seamless bookings.

#### Task

Travel readiness and meeting notes preparation.

#### Assessment

Cab booking skills.

# **Day 7: Procrastination to Productivity**

## • Understanding Procrastination

o Reasons and impacts.

## • Three Ds of Habit Formation

o Framework for new habits.

### • 7 Steps to Productivity

Practical strategies for improvement.

- Task
  - o Organize a weekly To-Do List.
- ChatGPT Application
  - o Craft professional emails and replies.

# **Day 8: Conflict Management**

- Conflict Styles
  - o Identify personal conflict resolution approaches.
- Brain Design & Amygdala Hijacks
  - Recognize and manage emotional triggers.
- Task
  - Map conflict style and triggers.
- Assessment
  - o Email and message communication using ChatGPT.

# **Day 9: Influencing People**

- Setting a Positive Tone
  - Foundations of influence.
- Providing Feedback
  - Effective and constructive methods.
- Encouragement & Questions
  - o Influence through motivation and inquiry.
- Coaching
  - Address triggers in conflict situations.

# Day 10: Assertiveness & Proactive Behavior

- Assertive vs Aggressive
  - Understand the difference.
- Techniques for Assertiveness
  - o Practical verbal and non-verbal methods.
- Proactive vs Reactive
  - Learn to shift from reactive to proactive behavior.
- Task
  - Identify scenarios to practice assertiveness.