Agenda

What is data science

High level overview of data science

Practical Hands-on session using Python

E-commerce dataset

- Solve business problems in E-commerce

### What is data science?

Stakeholders

Converting raw data into insights

Websites Sensors Store the data Surveys

Get Insights

Specialized software and skills





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E-Commerce Suppose you see a dip of 15% in sales You need to know the reason behind this Suppose the stakeholders need to know how much to stock? You need to predict sales for the next week Typical steps to analyse Check website data Load this into your system (typically SQL) Clean the data (typically Python) Find patterns (typically plot with matplotlib/seaborn)

- Predictions using various attributes ("features") of the data

Correlation

Croma - Launch AC

What leads to rise in sales?

Temperature

Season

Cost

Power savings (4 star, 5 star)

Ice cream sales

Python - Hands on

- Basic intro to Python
- Google Colab to write code
- Libraries: pandas and seaborn
- Dataset ecommerce

  - Order Date, Customer ID, Segment, Country, Region, Product id, Quantity, Discount, Profit

### https://colab.research.google.com

https://community.tableau.com/s/contentdocument/0694T000001GnpUQAS

**Data Science using Python** Problem statement - Reason for drop in sales State level profits Top 3 states having loss Category level Top categories with high loss Find correlation that leads to higher profit or sales

**Data Science using Python** Deep dive Upload the data to colab Import the relevant libraries Pandas and Seaborn Read the File Use the "read\_excel" method from pandas Assign to python variable "df" Observe a small portion of the data df.head, df.tail

State wise profit

Group the data on the basis of State

Total profit for each state

Total sales for each state

State with maximum loss Sort the values

**Data Science using Python** Top loss making categories Group the data on the basis of State Total profit for each state How many orders for each category

Correlations in python

df.corr()

sns.heatmap()

### Resources

Scaler Topics: <u>www.scaler.com/topics</u> Hacker Rank: <u>hackerrank.com</u> Corey Schafer: <u>https://www.youtube.com/@coreyms</u> ThinkStats: https://greenteapress.com/wp/think-stats-2e/ Sebastian Rashcka: https://github.com/rasbt/machine-learning-book Software Engineering for Data Scientists - <u>https://github.com/catherinenelson1/SEforDS</u>

Jake Vanderplas: https://jakevdp.github.io/PythonDataScienceHandbook/