

# **SAP R/3 SD Advanced Functional Training Contents & Schedule**

**Total Hours of coverage: 40 hours + 10 Hours of Projected Oriented brief up**

## **Training Contents: OTC Processes + Project Life Cycle Methodology**

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### **Section –A – 5 hours**

- *SAP fundamentals and architecture*
- *User functionality and transaction codes*
- *SAP IMG and configuration of organizational structure*
- *Structure of SAP SD master data*
- *Organizational data/ customer master/ material master*

### **Section-B-10 hours**

- *Configuring sales docs & Item category determination for various processes & Schedule Lines*
- *Inquiry/ product proposal/ quotation/*
- *Sales orders(standard order, rush order, cash order)/ stock creation. Configuring delivery docs*
- *Standard delivery/ delivery without reference/ return delivery*
- *Configuring billing docs*
- *Invoices/ debit memo/ credit memo*
- *Using copy control between documents*

### **Section-C-10 hours**

- *Special type of sales/ orders Consignment Sales Process*
- *Inter-company sales, order, delivery, billing*
- *Third party sales, order, delivery, billing,*
- *Consignment*
- *Bill of material –BOM- Header/item*
- **Rebate Process**
- *Material Determination*

- **Batch management**
- **Variant configuration**
- **Packaging instructions**
- **Basic Functions- 5 hours**  
*Condition technique/ condition records/ pricing procedure determination/ account assignment/ **partner function/ partner determination**/material listings and exclusions/*
- **Credit management**

### **Section-D**

- **Cross Functional Integration**  
*SD-MM-Mat.Mgmt*  
**SD-FI-Finance- Accounting logic/Posting**
- *SD-WM*
- *SD-PP*

### **SAP Standard reports in LIS**

- *Standard SAP reports*
- *Njoy SAP transactions*

### **ABAP Basics for Functional Consultants:**

- **Table search procedures**
- **User Enhancements**
- **EDI IDOC mapping functions**
- **Querying**

### **ASAP Methodology**

- *Landscapes*
- *Documents used in SAP-Projects-*
- *Template Mgmt&Business process Procedures*
- *AS-IS*
- *Blue Print Doc*
- *ATs &Other Testing Docs*
- *Support Project Orientation:*
- *Ticket Handling-Basics*
- *Critical Issues management.*
- *Roles & Authorizations*