

NAME: PALASH GUPTA

ROLL NUMBER: MBA20090

TERM - 1

COURSE TITLE	CREDIT	CORE (C) / ELECTIVE (E)	GRADE
BUSINESS COMMUNICATION – I	1.5	C	B+
LEGAL ASPECTS OF BUSINESS	1.5	C	B+
SPREADSHEET MODELLING	1.5	C	B+
INDIVIDUAL & GROUP BEHAVIOUR	1.5	C	A
FINANCIAL ACCOUNTING	3.0	C	B+
MARKETING MANAGEMENT - I	3.0	C	B+
MICROECONOMICS	3.0	C	B
OPERATIONS MANAGEMENT	3.0	C	A
QUANTITATIVE METHODS – I	3.0	C	B+
TOTAL CREDITS	21.00	TERM GRADE POINT AVERAGE	7.29
CUMULATIVE CREDITS	21.00	CUMULATIVE GRADE POINT AVERAGE	7.29

TERM – 2

BUSINESS COMMUNICATION - II	1.5	C	B+
CORPORATE SOCIAL RESPONSIBILITY	1.5	C	B
COST AND MANAGEMENT ACCOUNTING	3.0	C	B+
HUMAN RESOURCE MANAGEMENT	3.0	C	A-
INFORMATION SYSTEMS FOR MANAGER	3.0	C	A
MACROECONOMICS	3.0	C	B
MARKETING MANAGEMENT - II	3.0	C	B+
QUANTITATIVE METHODS - II	1.5	C	B
STRATEGIC MANAGEMENT	3.0	C	B+
TOTAL CREDITS	22.50	TERM GRADE POINT AVERAGE	7.13
CUMULATIVE CREDITS	43.50	CUMULATIVE GRADE POINT AVERAGE	7.21

TERM – 3

BUSINESS ANALYTICS	3.0	C	A-
BUSINESS COMMUNICATION-III	1.5	C	A+
BUSINESS ENVIRONMENT	3.0	C	B+
BUSINESS RESEARCH METHOD	1.5	C	A+
CORPORATE FINANCE	3.0	C	B+
CORPORATE GOVERNANCE AND BUSINESS ETHICS	1.5	C	B-
ENTREPRENEURSHIP AND NEW VENTURE PLANNING	3.0	C	B+
ORGANISATION THEORY AND DESIGN	1.5	C	A-
SUPPLY CHAIN MANAGEMENT	3.0	C	B-
TOTAL CREDITS	21.00	TERM GRADE POINT AVERAGE	7.21
CUMULATIVE CREDITS	64.50	CUMULATIVE GRADE POINT AVERAGE	7.21

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TERM - 4

COURSE TITLE	CREDIT	CORE (C) / ELECTIVE (E)	GRADE
SUMMER INTERNSHIP PROGRAM	3.0	C	B
ADVANCED MARKETING RESEARCH	3.0	E	B-
BUSINESS INTELLIGENCE AND DATA MODELLING	3.0	E	B-
CONSUMER BEHAVIOR	3.0	E	B-
CUSTOMER RELATIONSHIP MANAGEMENT	3.0	E	B-
PROJECT MANAGEMENT	3.0	E	B-
SALES AND DISTRIBUTION MANAGEMENT	3.0	E	B+
TOTAL CREDITS	21.00	TERM GRADE POINT AVERAGE	5.57
CUMULATIVE CREDITS	85.50	CUMULATIVE GRADE POINT AVERAGE	6.81

IIM Jammu
Date: 01/11/2021




Administrative Officer
Academics

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